

Out-of-Network Hospital Case Study

Over a 5 month period,
we generated collections
in excess of 5.7 million for
the hospital

MAXIMIZING COLLECTIONS

Revco Solutions is a leading healthcare revenue cycle management organization that helps healthcare providers maximize payer reimbursements, minimize patient billing, and streamline the claim denial and appeals process. With deep expertise in complex claim and payer strategies, Revco offers a unique approach that integrates seamlessly with your billing team to recover more out-of-network payments.

OUR SERVICES

Insurance Revenue Recovery

Denials Management
Complex Claims

- **Out-of-Network Claims Management**

Cash Acceleration & AR Resolution

Early Out Self-Pay

Bad Debt Collections

OVERVIEW

In late 2019, the largest hospital system in Texas learned it was being forced out-of-network by United Healthcare. UHC claimed the hospital's rates and reimbursement demands were excessively high and labeled the health system as unreasonable. The dispute quickly escalated into a damaging public relations crisis.

HOW WE HELPED

By utilizing a 3rd party vendor, United Healthcare significantly lowered the rates it was paying the hospital on their out-of-network claims.

We were able to leverage CRXIS - Revco's proprietary claims intelligence system and the largest health data network in the industry - to assist the hospital in recovering millions of lost insurance revenue.

SUCCESS

	Total Charges	Initial Offer/ Payment	Final Settlement/ Payments
Upfront Recovery	\$8,705,993	\$2,213,455	\$4,370,704
Post-Payment Recovery	\$11,683,345	\$3,901,162	\$2,498,719

RELATIONSHIP RE-ESTABLISHED

Most importantly, the results brought United Healthcare back to the negotiating table, allowing both parties to resolve their dispute and restore their in-network relationship.