

YOUR REVENUE CYCLE MANAGEMENT

# PLAYBOOK

SIX ESSENTIAL STEPS  
**FOR A STRONG  
YEAR-END FINISH**





## 6 CONCRETE STEPS YOUR TEAM CAN TAKE THIS QUARTER

**Run an RCM performance health check:** Denial rate, clean claim % first-pass, days in AR, net collection rate, self-pay bad debt.



**Map your front-end patient access workflow:** Registration → eligibility → prior authorization → cost estimate → patient financial counseling.



**Audit your technology stack:** Which tasks are still manual or repetitive? What automation tools or AI modules could you deploy?



**Update your patient financial engagement strategy:** Evaluate how effectively you communicate patient responsibility and payment plan offerings.



**Schedule payer contract review & scenario modeling:** Run scenarios for reimbursement cuts, increased self-pay exposure, or shifting payer mix.



**Set 2026 goals and KPIs:** Reduce AR aging by X%, increase first-pass clean claim rate to Y%, reduce self-pay bad debt by Z%.



# START 2026 WITH **MOMENTUM**

Partner with Revco Solutions to streamline your revenue cycle, strengthen collections, and recover lost revenue for the new year ahead.

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